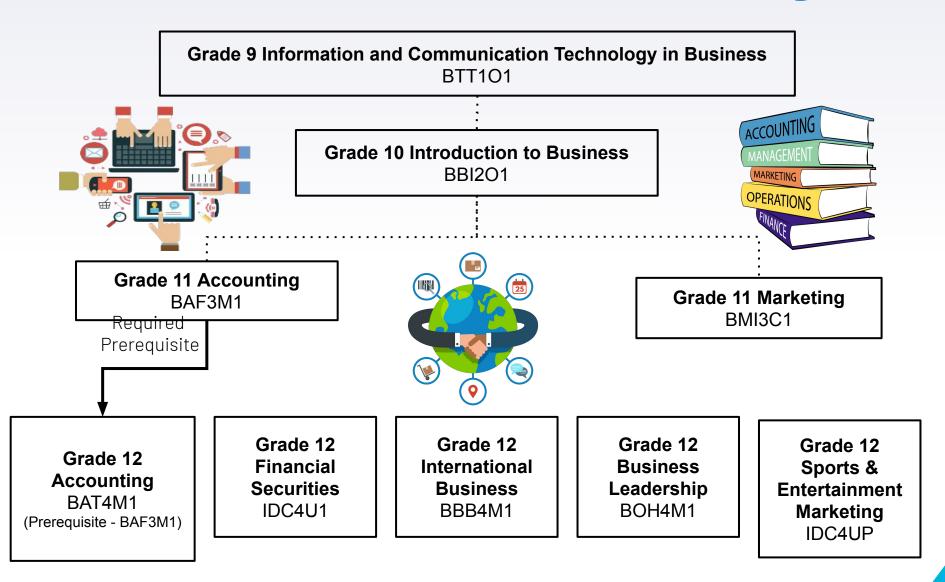
AGINCOURT C.I. BUSINESS, SHSM and CO-OP COURSES

Business Course Offerings



Business Department Staff





G. Kotsirilos



H. MacDonald



D. Michailidis

Business Department Assistant Curriculum Leader





G. Trifon

Grade 9 - Business Information and Communication Technology: BTT101

- An introduction to information and communication technology in a business environment
- Builds a foundation of digital literacy skills necessary for success in a technologically driven society
- An emphasis on digital literacy, effective electronic research and communication skills, and current issues related to the impact of information and communication technology



Grade 10 - Introduction to Business: BBI201

- Introduces students to the world of business
- Students will develop an understanding of the functions of business, including accounting, marketing, information and communication technology, human resources, and production, and of the importance of ethics and social responsibility



 This course is the foundation for all other business courses offered in grades 11 and 12

Grade 11 - Marketing: BMI3C1



- Learn about the fundamental concepts of product marketing
- Includes the marketing of products, services, & events
- Students will engage in marketing research, develop marketing strategies, and produce a marketing plan for a product of their choice
- Discover the exciting world of advertising and learn how to create a business plan

Grade 11 - Introduction to Accounting: BAF3M1

- The fundamental principles and procedures of accounting are taught
- Students will develop financial analysis and decision-making skills that will assist them in future studies and/or career opportunities in business
- An understanding of accounting for a service and a merchandising business, computerized accounting, and financial analysis will be gained



Grade 12 - Business Leadership: BOH4M1



- Recommended Background: Grade 10 Introduction to Business (BBI 201)
- Interactive and fun development of leadership skills used in managing a successful business
- A focus on decision making, management of group dynamics, workplace stress and conflict, motivation of employees, and planning
- We do lots of presentations! Learn the skills needed to communicate effectively in front of an audience

Grade 12 - Sports and Entertainment Marketing: IDC4UP

 This course develops the skills and knowledge to solve problems, make decisions, and present findings related to the Sports & Entertainment marketing industry



- Learn about sponsorship, event marketing, sponsorship proposals and sports and entertainment marketing plans
- Students research, analyze and investigate how music, dance, sports, arts and/or fashion can facilitate changes in community, societal and cultural values

Grade 12 - Financial Securities: IDC4U1

- Recommended Background:
 - Introduction to Business (BBI20) or
 - Introduction to Financial Accounting (BAF3M) or
 - The Individual and the Economy (CIE3M)
- Use diverse skills, resources and technologies to gather information related to the study of financial management, capital markets, and ways in which capital is acquired
- Examine investment in the stock market (e.g. the risks and safeguards in stock trading, using stocks as investments, creating investment portfolios)



Grade 12 - Financial Accounting Principles: BAT4M1

- **Course Prerequisite:** Financial Accounting Fundamentals, Grade 11(BAF3M)
- Build on your prior accounting knowledge
- Learn more advanced accounting concepts as well as financial analysis and decision making skills
- Preparation for postsecondary studies in business



Financial Accounting

Accounting tools (Simply Accounting Software and Microsoft Excel)

Exposure to

computerized

Grade 12 - International Business: BBB4M1



- An overview of the importance of international business and trade in the global economy
- Techniques associated with marketing, distribution, and managing international business effectively are taught
- Preparation for postsecondary programs in business (international business, marketing, and management)



 An interactive environment: student driven, extensive use of current technology, current topics, presentation expertise and research skill development

Grade 11 or 12 - Cooperative Education: COOP2

Your opportunity to ...



test drive a career!!!

- Involves partnership between education and business, industry, the trades and professional organizations with the purpose of extending learning opportunities beyond the traditional classroom
- Students earn 2 academic credits as they develop their skills, interests and professional connections while still in high school
- Creating a personal career plan based on realistic, practical information



